

# The Foresters Arms CGA Demographic Data

Understand the profitability and importance of different consumers

#### Foresters Arms CGA 500m radius

The report below lists the categories and indicates the types of consumer that you should attract in your marketing strategy by both target % and index to base (where the site compares to the national average). We have listed the key target customers to the left.

The following slides tells you who they are.



Data Set: MATCH - Consumer Segmentation by CGA

Target: Foresters Arms, BEDFORD, MK40 2SF: 500 metres Radius

Base: \*GB: GB Outline

Variable	Target Value	Target %	Base Value	Base %	Index To Base		
C01 - Confident Conformists	1,061	16.94	9,583,035	15.35	110.42		• •
C02 - Comfortable Sceptics	735	11.74	8,713,823	13.95	84.12	• •	
C03 - Mainstream Minded	758	12.10	6,388,194	10.23	118.33		• •
C04 - Cost Conscious Champions	748	11.95	7,857,998	12.58	94.93	•	
C05 - Carefree Dolce Vitas	362	5.78	4,527,939	7.25	79.73	•••	
C06 - Family Pit Stoppers	371	5.92	4,593,126	7.35	80.55	• •	
C07 - Trending Tastemakers	820	13.09	5,955,829	9.54	137.31		••••
C08 - Steadfast Sippers	268	4.28	4,164,917	6.67	64.17	••••	
C09 - Sparkling Socialisers	578	9.23	5,223,569	8.36	110.35		• •
C10 - Business Class Seekers	561	8.96	5,441,256	8.71	102.82		
Total Population (MATCH)	6,262	100.00	62,449,686	100.00	100.00		

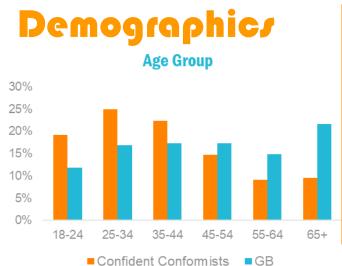


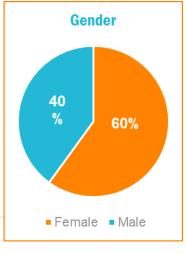
#### Confident Conformist

Olivia is fairly comfortably well off, she follows trends and regularly eats out, often in a pub restaurant with a delicious glass of wine.









#### Behaviours & Attitudes

**59%** Eat out weekly

40% drink out weekly

**72%** check social media regularly

76% take a keen interest in food & drink

25% are 25-34 years old48% are parents55% are white collar

#### Mainstream Minded

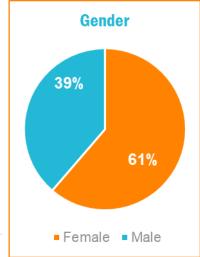
Tom is 'Mainstream Minded' he is a social media user to whom going out means drinking in the most popular places. However he tends to save it for the weekend with a more health conscious mindset during the week.





#### **Demographics**





#### Attitudes and behaviours

57 % eat out weekly

**38%** drink out weekly

73% check social media regularly

74% take a keen interest in food & drink

45% are 18-34 years old

41% are parents

48% are White Collar

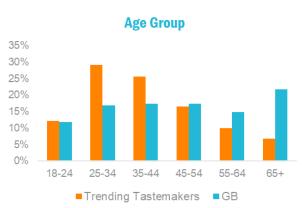
#### Trending Tartemaker

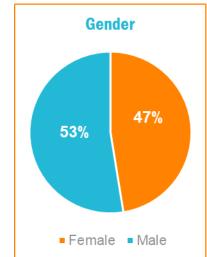
Emma is a Trending Tastemaker'. She is always busy but regularly makes time for eating and drinking out. She is the first to visit the latest trendy places and tell all of he friends about it on social media





#### **Demographics**





#### Behaviours & Attitudes

40% eat out weekly

24% drink out weekly

**59%** lead a healthy lifestyle

65% check social media regularly

56% take a keen interest in food and drink

**29%** are 25-34 years old

55% are parents

74% are white collar

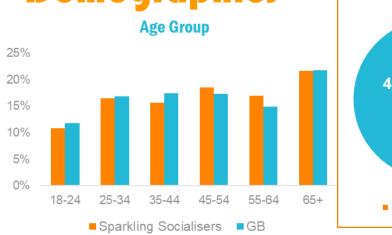
### Sparkling Socializer

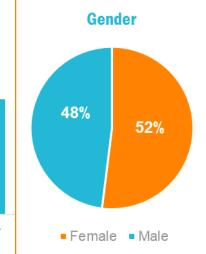
Lauren is a 'Sparkling Socialiser', she likes to wine and dine out with friends in upmarket casual dining restaurants. She appreciates great service and good quality food and drink are incredibly important to her which is why she tends to eat out in places that are highly recommended





## Demographics





35% are 45-64 years old

3 % are parents

**52%** are white collar

#### Behaviours & Attitudes

47% eat out weekly

**35%** drink out weekly

55% check social media regularly

70% take a keen interest in food a drink

#### Business Class Seeker

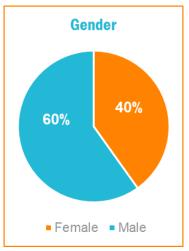
Charles is a big spender on food and drink whether on business or out with the family. He thinks nothing of dining out and take regular trips away which always includes a meal somewhere luxurious





#### **Demographics**





#### Behaviours & Attitudes

80% eat our weekly

**57%** drink our weekly

60% check social media regularly

77% take a keen interest in food & drink

19% are 45-54 years old

49% are parents

63% are white collar